



## Industry: HVAC



*"On-the-spot customer queries relating to service history and scheduled service are quickly resolved.*

*With TSM, my productivity level has gone up by approximately 80%."*

**Luke Vaughan**  
Service Manager  
Paramount Air Conditioning - VIC



*"We now collect all of our retention! We no longer have to try and remember to collect retention on jobs completed 6 – 12 months ago. That adds up to a lot when you consider the number of contract jobs we do.*

*We're also able to finish jobs faster, with less administrative staff."*

**Andrew Grigg**  
Director  
Boyle & Grigg Air Conditioning - VIC



*"TSM lets me track all of the information relating to a job or client, and lets me find it in one place.*

*The automated maintenance scheduling saves me about 16 hours every month of administration work – and avoids us missing any preventative maintenance job."*

**Neil Benson**  
Service Manager  
Cairns Climate Control - QLD



*"TSM has given Power Air Conditioning finger tip control on all aspects of operations, while improving employee accountability, productivity and improved cash flow.*

*Without TSM we didn't know how we would have managed the growth of the business while providing increased communications to larger customers. This has allowed us to win large contracts with Property Developers, etc."*

**Rai Giglio**  
Service Manager  
Power Air Conditioning - NSW



*"Since implementing TSM into our business we've seen a 20% increase in revenue...*

*...due largely to the automated feature of scheduling preventative maintenance jobs, for existing clients. This one feature alone has allowed us to profit more from existing customers.*

*Missed invoices have also become a thing of the past."*

**Bill Dunshea**  
Managing Director  
Capital Air Conditioning

